



MANJUNATH MS RAO(MANJU RAO)

Transformative Coach

Mobile # : +91 988 000 6272

Email ID: Manjunath@transformativelab.coach

KEY PROFESSIONAL SUMMARY:

- **19 Years** of Industry experience. Passionate Agility Practitioner since 2005. An agile leader with hands on experience in strategizing & steering Transformation in Large Complex Systems involving **Hardware, Firmware & Software with regulatory compliance needs**
- Passionate about working with individuals & teams to make them realize true potential by utilizing my strengths the areas of **Training, Coaching, Mentoring & Consulting**

Leadership Experience:

- **From Aug 2021: Transformative Lab:** As a CEO Leading Business & Personal Agility offerings
- **2018 to 2021: SIEMENS Advanta:** India R&D Site level Lean Agile Champion, **Lean Agile & Business Excellence Practice Head** for a Business Segment, **PMO Leader** for Agile CoE.
- **2016 to 2018: Cisco CCBU:** Agile COE Lead(BU received CISCO CEO award for Agile WoW)
- **2011 to 2016: SIEMENS Technology:** BU Quality Head, Agile Program Manager, Agile Coach
- **2009 to 2011: INFOSYS:** Consulting team member of Enterprise Quality Solutions group

Coaching and Consulting Experience:

- **2009 to till date:** Has been part of an exciting business transformation journey in multiple organizations like **Schneider Electric, CISCO, Baxter, SIEMENS(HealthCare & Non-Healthcare), Infosys, Tesco, Alstom, Symcor, Samsung, Amex, Walmart.**

Learning & Development(Training) Experience:

- Facilitating global batches(Virtual) of **Leadership Agility Programs(ALJ) & IC Agile Programs ICP- CAT & ICP-ENT.** Hands on experience in strategizing & delivering Lean Agile Basic and Advance Programs like Lean Agile Introduction, Scrum and Kanban overview, Scrum Master, Product Owner, SAFe, Agile Coaching, Agile Leadership, Project Management, Quality Management, Business Excellence, Product Management and Innovation related topics

CERTIFICATIONS(AGILE & LEAN SPACE)

- Agile Leadership Journey(ALJ) Guide
- IC Agile Instructor for ICP- CAT & ENT
- SPC5: Scaled Agile Program Consultant
- PMI-PMP, LSS Black Belt, TRIZ- Level 1
- Certified NLP, Life & Leadership Coach
- CSM, CSPO, CSP, SCT, KMP 1 & 2, DAD
- Certified Trainer for Agile Scrum(SCT)

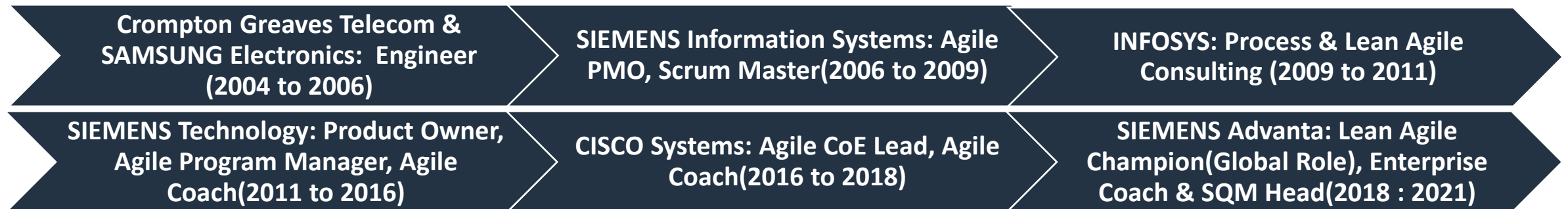
EDUCATION

- **Bachelor of Engineering**
- **Executive MBA**
- **M.Sc in Psychology(Pursuing)**

KEY ENGAGEMENTS:

- **Agile Leadership Journey(ALJ) Guide:** I partner with leaders in their personal leadership transformation and support them in their Agile Leadership Journey. I'm supported by and collaborate with a global community of guides around the world under the leadership of [Pete Behrens](#). More details @ <https://www.agileleadershipjourney.com/>
- **ICAgile Authorized Instructor for Enterprise Agile Coaching:** I facilitate global batches of ICAgile ICP-CAT and ICP-ENT workshops
- **Lean Agile Competency Development:** Playing key role in designing and deployment of competency frameworks for **Agile Leaders, Agile Coaches, Scrum Masters, Product Owners / Managers** by engaging key stakeholders to enable workshops, Bootcamps, CoPs, Coaching Clinics, 1:1 Coaching and Mentoring sessions
- **Build & Nurture Transformation & Coaching Capability: SIEMENS:** As a India R&D site level Lean Agile Champion, I used to collaborate with global leaders to synergize transformation journey. I was part of core program team which conceptualized & delivered **Agile Coach Development Program** covering 30 participants across globe. Program was **based in IC-Agile curriculum**
- **Thought Leadership:** Have presented papers & expert talks on Lean, Agile, Business Excellence, Business Transformation & Leadership topics in various forums like Regional Scrum Gathering **Australia**, KnowledgeHut Agile Deep Dive Conference, Discuss Agile Day, APGI Conference, Yuva Indians by CII, Faculty Development program for MBA, Organizations like Amadeus
- **Contribution to Agile Communities:** Founding member of **APGI**(Agile Practitioners Group of India), a **non-profit agile community to foster share & learn**. Part of many other agile communities as an active volunteer & contributor helping aspiring agilist to grow
- **Ongoing SCHNEIDER Electric Business Agility Transformation :** Part of Agile Transformation Office(ATO) as an Agile Expert. Working closely with leadership and product teams to achieve better business outcomes

CAREER LANDSCAPE:



Voice of My Customers / Clients : Few Samples

Testimonial: By CXO,
Corporate Head of PLM and
Innovation Excellence @
SIEMENS



Alfred Hauenstein · 1st

"The #network is the team" is the credo in my roles such as: Corporate Head of PLM and Innovation Excellence/ Start-up Coach / Honorary Professor

April 7, 2023, Alfred was senior to Manjunath but didn't manage Manjunath directly

It is a pleasure to work with Manju, who is an experienced coach for the agile transition as for example for large R&D teams as with Siemens Technology India, where he drove and actively shaped the local roll-out of the global SDS program, the Siemens-wide approach for a fast and customer-oriented organization



Del Nichols · 1st

Sr. Project Manager at Yunex Traffic

November 29, 2016, Del worked with Manjunath on the same team

All LinkedIn members

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Manju been a key reason for the success we have had in our activities here at Siemens ITS. He has led the Indian team using a very mature leadership style that worked very well. His knowledge of process is broad, and he uses that knowledge in a very pragmatic way. I am disappointed that he is leaving Siemens, but happy



Alok Uniyal · 1st

Transformation Leader helping organizations to be Agile & Resilient in the 'new-normal'

October 26, 2014, Alok was senior to Manjunath but didn't manage Manjunath directly

All LinkedIn members

Manju was part of the Process Consulting Practice at Infosys. He not only played a key role in developing some of our Consulting Solutions but also did extremely well in consulting Clients on their Process Transformation initiatives. His process expertise combined with his analytical and articulation abilities, made him stand out in the team. I wish him success in all his professional and personal endeavors.

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Hugh Murray, P.Eng., MASc · 1st

Project success through communication

April 11, 2011, Hugh worked with Manjunath but on different teams

All LinkedIn members

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I worked with Manjunatha when he was on his 'Canadian' adventure. I found him to be intelligent and analytical in his approach. His productivity and quality of work was at the higher end of the scale. He was



Richard Stevens · 1st

Business Agility | Ways of Working | Digital Transformation | Agile | Lean | DevOps | AI | Cloud | Architecture

October 5, 2022, Richard was Manjunath's client

Manju is a very experienced trainer and coach, hands on with transformation and delivering a range of IC agile training and certifications. Someone that would add value to your team from day one. The past experience as a consultant, shows in his contribute and stakeholder management.

Testimonial: By Exec Director
- Global Enterprise Agility
Lead: JPMorgan Chase & Co

Voice of My Customers / Clients : Few Samples

Testimonial: By Director of Allied Health



Ts. Dr. James Chong · 1st

Director of Allied Health Dynamic healthcare management Certified PACS Administrator
Adventure Seeker Agile and scrum Rookie > Certified ICP-CAT & ICP-ENT, Certified Scrum Master PSM II

October 9, 2021, Ts. Dr. James was Manjunath's client

All LinkedIn members

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Manju is very knowledgeable in coaching and agile. He is able to deliver all relevant information to audiences and provide constructive feedback whenever needed.



Ashwinee Kalkura · 1st

SAFe SPCT | Professional Coach

August 19, 2019, Ashwinee worked with Manjunath on the same team

All LinkedIn members

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We worked together for an Agile Transformation effort and as an external consultant, I was immensely helped by Manju (as we all call him). His subject matter expertise, added with his skill of managing internal and external stakeholders is seen to be believed. Easy to work with, always helpful and ever smiling; he managed multiple hats of working with Agile PMO, Quality and Coaching teams and connecting the dots for organization. A true agilist, his enthusiasm for community building made him a recognized face in the organization helped the coaching community. He will be an asset to any organization or initiative where you will look forward to work with him!



Amit Prakash · 1st

SAFE SPC5 | ICP ENT | Enterprise Lean Agile Transformation Head at Société Générale

All LinkedIn members

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I had the pleasure to attend an Agile training cum workshop conducted by Manju. Manju did a fantastic job by explaining the concepts using a lot of real world examples. I was particularly impressed with his ability to pace the training and make it interesting for all the participants.

More details:

